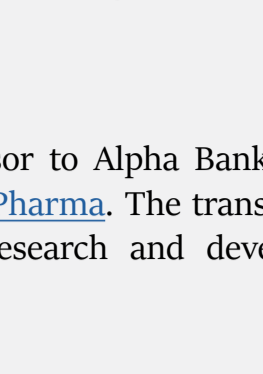


## Deals making headlines



Since our last newsletter, AKL Law Firm has advised on **three notable financing transactions in Greece** spanning the **pharmaceutical, logistics and hospitality sectors**.

### Healthcare

The firm acted as Greek legal advisor to Alpha Bank in connection with the financing of **PharmaPath's acquisition of Innovis Pharma**. The transaction creates a new integrated Greek pharmaceutical group combining research and development capabilities, manufacturing strength, and commercial reach.

### Logistics

AKL advised Alpha Bank, National Bank of Greece, and Piraeus Bank on financing of up to **€655.5 million for Orfeus Veinoglou, H.I.G. Capital's regional platform** and one of Greece's leading supply chain groups.

The transaction supports refinancing and future growth initiatives, including major infrastructure projects such as a LEED Gold-certified warehouse and the Hull Logistics Park in Aspropyrgos, reinforcing confidence in Greece's logistics market.

### Hospitality

AKL acted as legal adviser to Piraeus Bank in connection with a **€710 million bond loan financing extended to Ella Hotels**, a hospitality platform backed by H.I.G. Capital.

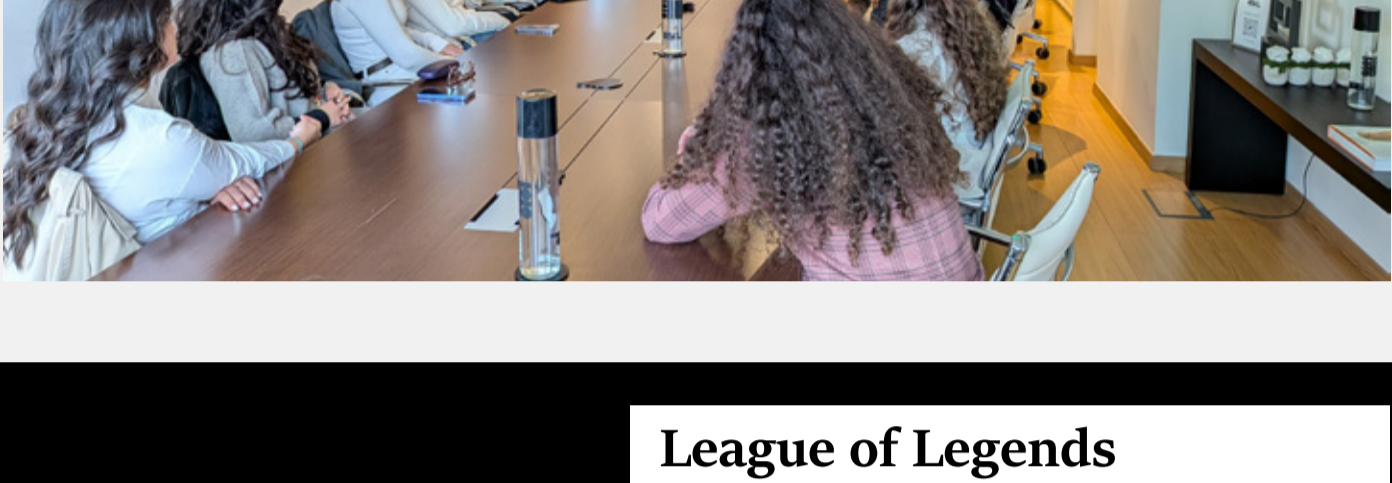
The transaction forms part of a broader recapitalisation of the group and supports refinancing, capital expenditure, acquisitions, and continued expansion across Greece and other Mediterranean markets, underscoring the sustained strength of the regional tourism sector.



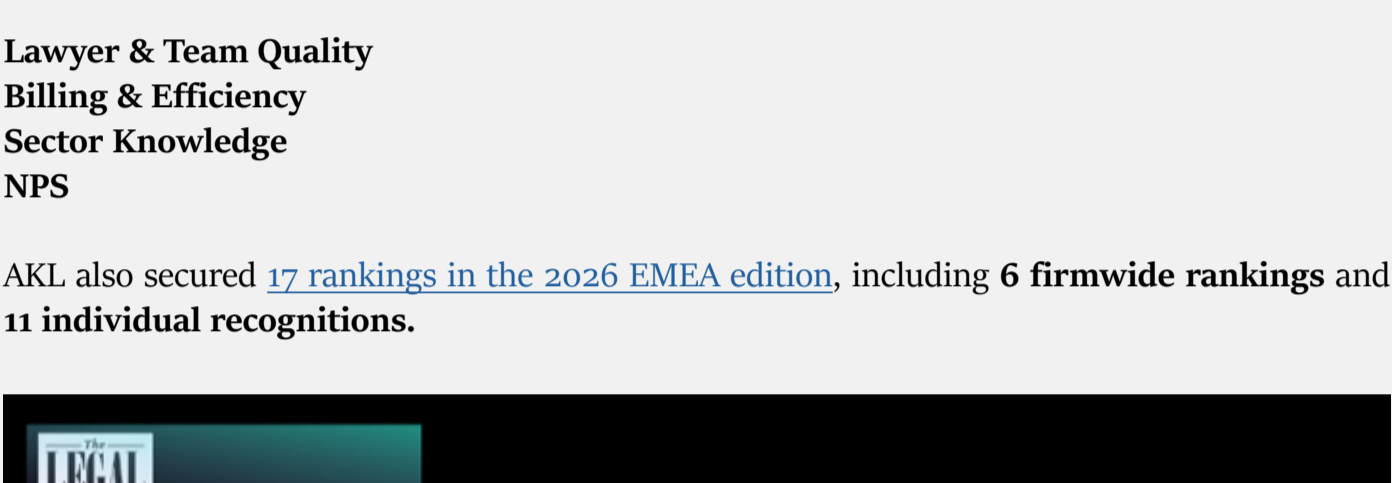
## Red Carpet Highlights

AKL continued its active presence in industry and educational initiatives through participation in events focused on tourism investment and legal careers. Senior Associate **Eleftheria Vassila** joined a **digital workshop organised by SETE** – the Greek Tourism Confederation, titled **“Tourism Investments: The First Step Toward Financing”**, where she shared practical insights on the legal identification of property, addressing key risks, pitfalls, and considerations relevant to tourism-related investments and financing.

The discussion also featured representatives from INSETE, Revithis Real Estate, GEOAXIS Property & Valuation Services and Colliers Greece & Cyprus.



For another year, AKL welcomed law students to its offices as part of the **“Lawyers at Work” initiative** organised by **ELSA Athens**. Partners, associates, and trainees introduced participants to life in private practice and the firm's key practice areas, while a parallel CSR initiative with **Choose Life** helped raise awareness of bone marrow donation and encouraged student donor registration.



## League of Legends

AKL received a series of notable recognitions in the 2026 international legal directories, underscoring both firmwide strength and individual excellence across core practice areas.

The firm was recognised by **The Legal 500** for **Client Satisfaction** across all four evaluated categories:

- Lawyer & Team Quality
- Billing & Efficiency
- Sector Knowledge
- NPS

AKL also secured **17 rankings in the 2026 EMEA edition**, including **6 firmwide rankings** and **11 individual recognitions**.



In the 2026 editions of **Chambers & Partners Global** and **Chambers Europe**, AKL was ranked in Banking & Finance, Corporate/Commercial, and Real Estate, with several lawyers also earning individual distinctions.

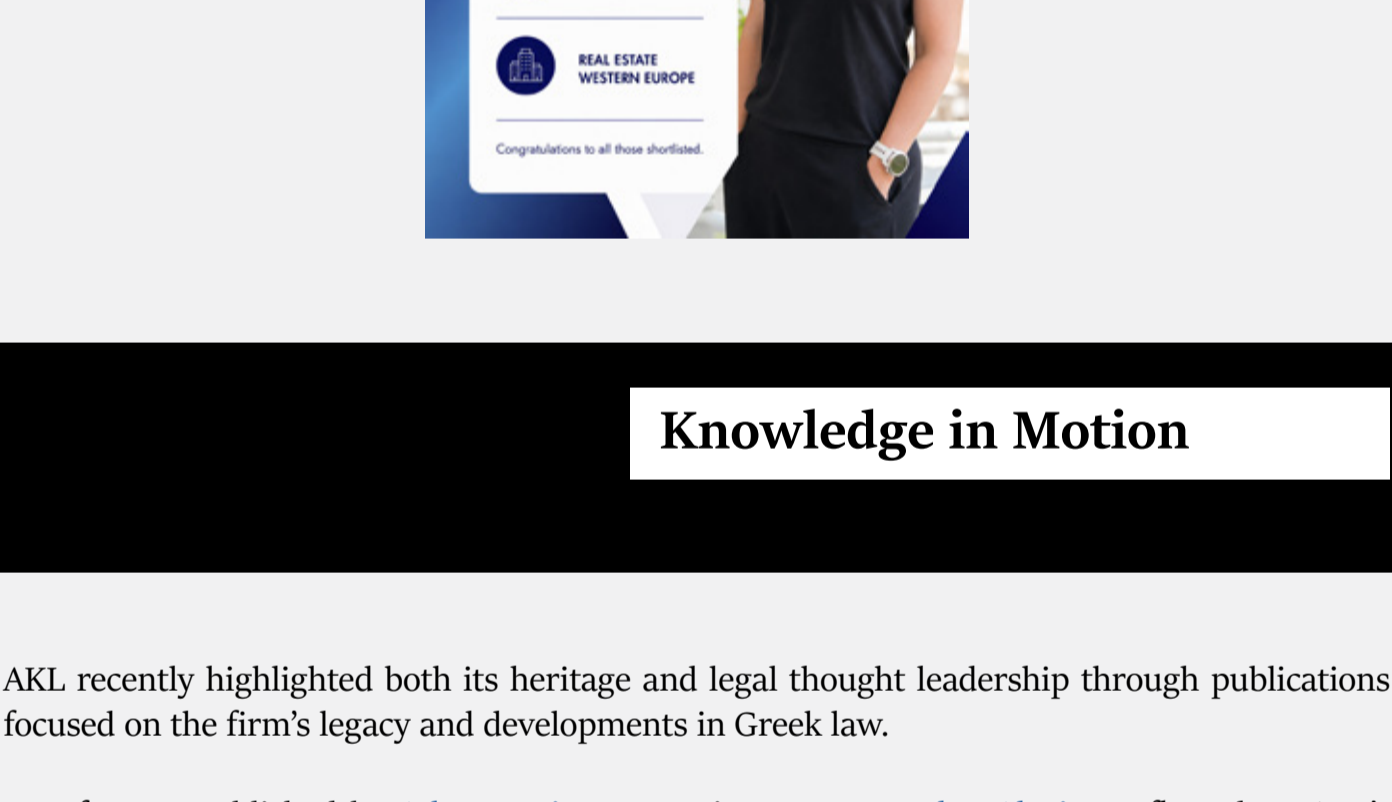
A notable milestone for the firm was the **first-time inclusion of all AKL partners** in the Chambers guides, including new individual rankings for **Sotiris Foteas** and **Kostas Fatsis**. These results reflect the firm's strong market presence and continued client confidence.

AKL rankings:

- Real Estate – Band 1
- Banking & Finance – Band 2
- Corporate/Commercial – Band 3

Individual recognitions:

- Constantine Alexiou**, Partner | Senior Statespeople in Real Estate
- Alexandros Kosmopoulos**, Co-Managing Partner | Band 1 in Banking & Finance, Band 2 in Real Estate and Band 3 in Corporate/Commercial
- Helen Alexiou**, Managing Partner | Star Individual in Real Estate
- George Zohios**, Partner | Band 3 in Banking & Finance
- Sotiris Foteas**, Partner | Band 4 in Dispute Resolution
- Kostas Fatsis**, Partner | Band 4 in Corporate/Commercial
- Eleftheria Vassila** | Associate to Watch in Real Estate
- Georgios Rafail Athanassiou** | Associate to Watch in Banking & Finance



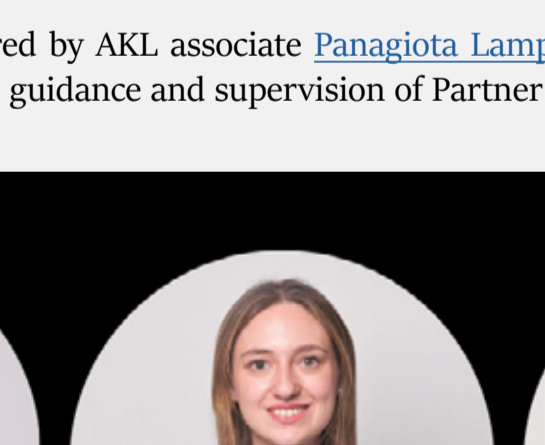
Finally, we are proud to share that our Managing Partner **Helen Alexiou** has been shortlisted for two categories at the **IFLR Women in Business Law EMEA Awards 2026**:

- Thought Leader of the Year** – Western Europe
- Lawyer of the Year in Real Estate** – Western Europe

Helen is the only lawyer from Greece shortlisted in the “Thought Leader of the Year” award.

Organised by the **Legal Benchmarking Group**, the awards recognise leading practitioners across EMEA for excellence in client work and contribution to the legal profession.

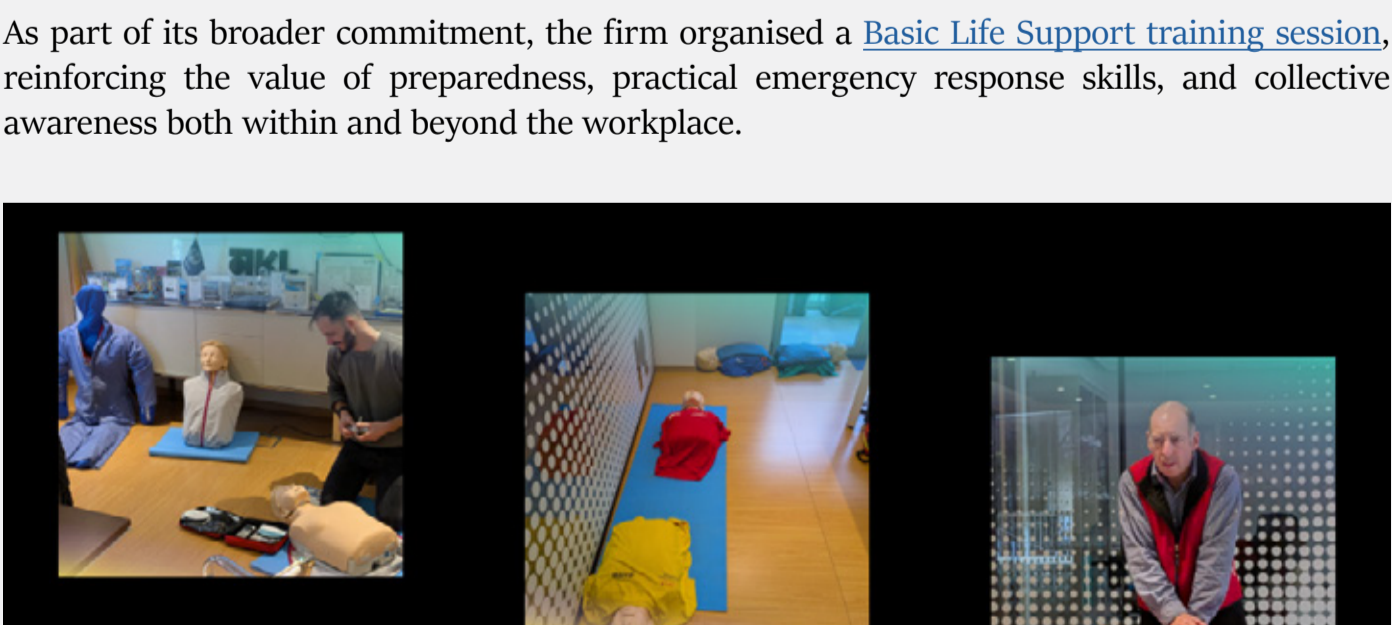
The full shortlist is available [here](#).



## Knowledge in Motion

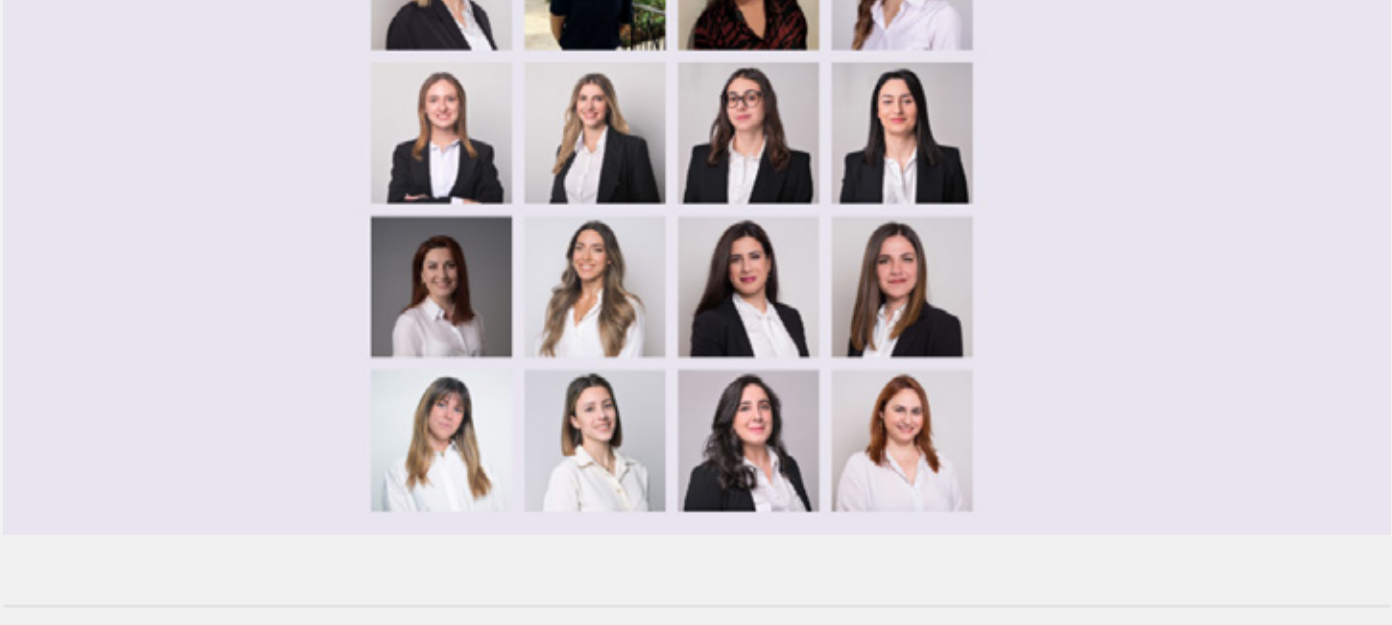
AKL recently highlighted both its heritage and legal thought leadership through publications focused on the firm's legacy and developments in Greek law.

In a feature published by **Athens Voice**, Managing Partner **Helen Alexiou** reflected on AKL's evolution since its founding in 1891, outlining the values of insight, trust, and passion that continue to shape the firm's identity and approach today.



The firm also published an analysis on the recent reform of the standard procedure under the Greek Code of Civil Procedure, following significant legislative amendments introduced in 2025 and 2026. The publication examines the revised procedural framework and its practical implications for litigation in Greece.

The publication was prepared by AKL associate **Panagiota Lampri**, and trainee lawyer **Elena Karoki-Mavrikiou**, under the guidance and supervision of Partner **Sotiris Foteas**.



*“The reform of the standard procedure according to the Greek Code of Civil Procedure”*

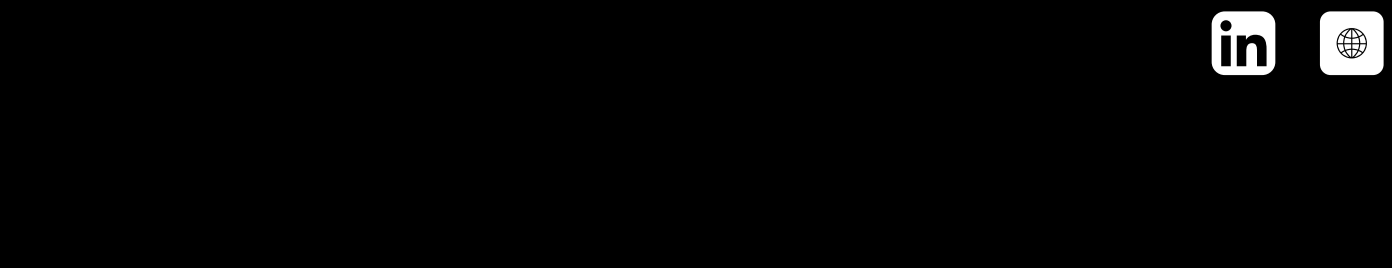
## Heart and Soul

AKL continued to promote a **people-first culture** through initiatives focused on wellbeing, inclusion, and shared responsibility.

As part of its broader commitment, the firm organised a **Basic Life Support training session**, reinforcing the value of preparedness, practical emergency response skills, and collective awareness both within and beyond the workplace.



To mark **International Women's Day**, AKL invited the women of the firm to share reflections on **workplace stereotypes and career experiences**. The initiative highlighted the value of diverse perspectives and open dialogue, while reaffirming the importance of continued progress toward greater equality and inclusion in the workplace.



AKL also welcomed **Emfasis Non-Profit** to its offices as part of a recent CSR initiative focused on supporting vulnerable communities.

The Emfasis team presented the organisation's work assisting people experiencing homelessness and other vulnerable social groups across Greece.

Following the presentation, members of the firm assembled **100 care packages** containing essential items and food supplies provided by AKL for individuals without safe housing or shelter.

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